

Sep 05, 2019

Jeanine West

Flowers Canada Growers
jeanine@fco.ca

Re: Greenhouse discharge

Dear Jeanine,

Please find below quotation 2019 639 for analytical services from SGS Canada Inc. Should you require any additional analysis, or have any questions, do not hesitate to contact me via the quote comment tool, or feel free to email me. This quotation will be valid for 90 days from Sep 05, 2019. If you accept this quote and will submit samples to SGS Canada Inc. for this project, please approve the quote at the bottom of the page.

SGS is the world's leading inspection, verification, testing and certification company. We are recognized as the global benchmark for quality and integrity. With more than 97,000 employees, we operate a network of more than 2,600 offices and laboratories around the world. Wherever you are in the world, in whatever industry, you can rely on our international teams of experts to provide you with specialized business solutions to make your business faster, simpler and more efficient. We partner with you to offer independent services that will help you reduce risk, streamline your processes and operate in a more sustainable manner.

I would like to thank you on behalf of SGS for your request for quotation and look forward to working with you.

Sincerely,



Chris Bates
Environment, Health and Safety
SGS Canada Inc.

1 705 652 2219
chris.bates@sgs.com



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COST SUMMARY

Greenhouse Storm water Discharge	Unit Cost	Qty	Cost
pH	CA\$ 8.00	1	CA\$ 8.00
Anion scan - solution Chloride, Sulphate, Nitrate, Nitrite	CA\$ 20.00	1	CA\$ 20.00
Metals by ICPMS Hardness, B, Cu, Fe, Mn, Mo, P, K, Zn	CA\$ 40.00	1	CA\$ 40.00
Total Suspended Solids - solution	CA\$ 10.00	1	CA\$ 10.00
Ammonia+Ammonium (N) (filtered) - solution	CA\$ 11.00	1	CA\$ 11.00
Phosphorus (total reactive) - solution	CA\$ 11.00	1	CA\$ 11.00
Subtotal			CA\$ 100.00

- Prices shown are based on sample quantities indicated, and can change based on quantities submitted.
- Turnaround times for routine samples indicated in this quote are 5-7 days from receipt of samples.

LAB SUPPLY & PROJECT FEES

Item	Price
Sample Fees	
Environmental Disposal Fee (routine samples)	CA\$ 4.00
Sample storage (per sample / month)	CA\$ 5.00
Shipping using SGS Purolator account (Per Package)	CA\$ 19.00

TERMS

By accepting this quote, or by submitting samples for analysis, you confirm you agree with the [SGS Terms & Conditions of Service](#) as well as the Terms outlined below.

- All prices or charges are in Canadian dollars, unless indicated otherwise.
- All prices or charges do not include taxes which will be invoiced as applicable.

Analytical Turnaround

Unless agreed otherwise, routine analytical turnaround for routine samples is 5-7 business days from sample receipt in the laboratory (excluding any applicable subcontracted parameters). Priority services, including same-day analysis available on select samples. Please arrange priority turnaround requirements prior to sample submission (additional fees apply).

Invoicing Terms

All prices are quoted in Canadian Funds and do not include applicable taxes. A minimum monthly invoicing amount of \$150.00 may be applied to submitted projects not meeting the requirement. Customers whose analytical costs do not meet the minimum invoice billing, can pay the minimum COD billing charge of \$75.00. All payments may be made by credit card (Visa, Amex, and MasterCard), debit card, cheque (SGS Canada Inc.), or by electronic transfer of funds (please contact your customer service representative for account information).

Sample Storage/Disposal

Routine solution and pulp samples will be stored for 30 days from analysis completion unless arrangements have been pre-arranged by the client (additional fees may apply). Samples which have a limited holding time will be disposed of weekly. Alternatively, samples can be returned collect. Laboratory samples of hazardous material that cannot be readily discarded or returned to the client for disposal may be subject to a disposal fee. Non hazardous routine pulp samples will incur a environmental disposal fee unless agreed otherwise.

QUOTE APPROVAL

Approve when you wish to proceed and **confirm you will submit samples** to SGS Canada Inc. for analysis

Be sure to edit options or quantities in the tables above before completing the quote.

- Yes I **accept the quote and will submit samples** for this project.
- I have read and understood the SGS Terms & Conditions of Service ([here](#)).